**Maria Infant Nirmal Raj. M**

**1B-G3 Annai avalon Agaram then main road**

**Agaram then Chennai - 600 126**

**Email: nirmalraj2025@gmail.com.**

**Mobile: +919840942520**

***CAREER OBJECTIVE***

To have a growth oriented and challenging career, where in can contribute my knowledge and skill to the organization and enhance my experience through continuous learning and teamwork.

***ACADEMIC CREDENTIALS***

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Degree/ Course** | **Institution** | **University / Board** | **Month and Year of Passing** | **Percentage of Marks** |
| B.Com(Gen) | S.I.V.E.T COLLEGE | MADARAS University | 2025 | Pursing |
| HSC | Jai Gopal Garodia National Higher Secondary School | Tamil Nadu State board | 2022 | 393 |
| SSLC | Jai Gopal Garodia  National Higher  Secondary School | Tamil Nadu State board | 2020 | 268 |

***TECHNICAL SKILLS***

**Software**

* + MS office suite
  + Tally Version ERP 9

***WORK EXPERIENCE***

**Aug 2021 – Jun 2022 FRISA Private Limited**

**Sales Executive**

**Job Description**

* Identifying selling possibilities.
* Conducting marketing research and analyzing selling strategies.
* Actively seeking new opportunities through cold call, networking & social media.
* Setting up meeting with clients to know their wishes and concern.
* Negotiating & optimizing sales cost figures.

**Aug 2022- 2023**

**AMAZON CORPORATION**

**ML DATA ASSOCIATE**

**Job Description**

* Following SOP (Standard Operating Procedures).
* Working with AWS console UI tool.
* Doing research for simplifying process duration.
* Analyzing root cause of defects.
* Raising customer purchase receipt.

***ACHIEVEMENTS***

* Achieved best performer for meeting the targeted metrics consecutive months .
* Awarded as pinnacle performer for reiterating the existing SOP which certainly reduced inquiry duration.

***AREAS OF INTEREST***

* Customer Handling.
* Attention to detail for things.
* SEO learning for better and refined searching.
* To Learn Technical knowledge to up sale a product.
* Gathering ground level information to improve sales.

***PERSONAL PARTICULARS***

Name                              : Maria Infant Nirmal Raj. M

Father’s Name : Chitram Mathias

Date of Birth               : Feb 20 , 2005

Gender : male

Languages known        : English, Tamil

Nationality : Indian

Contact number           : +919840942520

Email : nirmalraj2025@gmail.com

Place: Chennai

Date: 05-05-2023

**(Maria Infant Nirmal Raj.M)**